



CE 200086

03 February 2020

Dear Sir / Madam:

Thank you for giving us the opportunity to submit our proposal for this project. The information you have shared helped us in providing you with this proposal which we believe will best fit your needs and will be of value to you. Our quote has been worked on a tight budget and a tight time frame.

We believe that design production solutions should not only be visually good - it has to be effective to build business and deliver the intended message straight to target audience of your customers.

PROFORMA INVOICE/PROJECT NO: BS/RM/CITEM/202000116

DESCRIPTION	ITEM	INVESTMENT
PHILIPPINE PAVILION @ GULFOOD2020		

****Please see enclosed for details: Project Quote, Terms & Conditions, and Faxback Confirmation Form**

I hope this proposal merits your approval. Should you have any questions or concerns re this, feel free to call +971 4 320 5516 or email me at marketing@blueshielduae.com. I'll be glad to meet you again to discuss this offer.

Looking forward to serving your requirements and a mutually long term business relationship.

Sincerely Yours,

Rashida Malik
Managing Director
+971 55 102 9854

CENTER FOR INTERNATIONAL TRADE
EXPOSITIONS AND MISSIONS

CERTIFIED TRUE COPY


ATTY. ANNA GRACE E. MARPUR
Legal Officer

P.O. Box 51069, Dubai, United Arab Emirates
Tel no. 04 320 55 10; Fax no. 04 320 55 12



PAVILION A			
Description	Unit	Qty	Cost
I. MAIN CONSTRUCTION/FABRICATION/INSTALLATION/ DISMANTLING			
I.A.) WOOD FLOORING 1/4" PLYWOOD		126 SQM	
I.B.) PAVILION STRUCTURE		1 LOT	
I.C.) COUNTER A		20 UNITS	
I.D.) STORAGE SHELVING A		4 UNITS	
I.E.) STORAGE SHELVING B		16 UNITS	
I.F.) SHELVING		20 UNITS	
II. LIGHTING & ELECTRICALS			
II.A.) 20w LED FLOODLIGHT WARM WHITE		28 UNITS	
II.B.) 1.5m TRACK BAR BLACK		20 UNITS	
II.C.) LED TRACKLIGHT (15-30 WATTS) WARM WHITE BLACK CASING		80 UNITS	
II.D.) T5 FLOURESCENT WARM WHITE		20 UNITS	
II.E.) 3 GANG CONVENIENCE OUTLET		20 UNITS	
II.F.) CIRCUIT BREAKER (CONTRACTOR TO PROVIDE RATING)		1 UNIT	
III. FURNITURE RENTAL			
III.A.) NEGOTIATION CHAIR (4 PER EXHIBITOR)		80 UNITS	
III.B.) NEGOTIATION TABLE (1 PER EXHIBITOR)		20 UNITS	
III.C.) MEDIUM SIZE TRASH BIN WITH LID AND GARBAGE BAG (BLACK OR CHROME) (1 PER EXHIBITOR)		20 UNITS	
III.D.) SINK WITH PREP COUNTER & WATER CONNECTION	TO FOLLOW	1 UNIT	
IV. GRAPHICS			
IV.A.) PRINTABLE STICKER MOUNTED ON FOAMBOARD (FILE NAME: COMPANY AD) 0.8m x 1.2m		20 UNITS	
IV.B.) WHITE VINYL STICKER CUT-OUT (FILE NAME: COMPANY NAME) 1.5m x 0.25m		20 UNITS	
IV.C.) STRETCHED TARPULIN (FILE NAME: OVERHEAD GRAPHICS) 5.4m x 1m		1 UNIT	
IV.D.) PRINTABLE STICKER MOUNTED ON FOAM BOARD (FILE NAME: SIDE GRAPHICS) 1.5m x 3m		2 UNITS	
PAVILION B			
Description	Unit	Qty	Cost
I. MAIN CONSTRUCTION/FABRICATION/INSTALLATION/ DISMANTLING			
I.A.) 0.1mH WOOD FLOORING		76 SQM	
I.B.) PAVILION STRUCTURE		1 LOT	
I.C.) COUNTER A		4 UNITS	
I.D.) COUNTER B		3 UNITS	
I.E.) COUNTER C		1 UNIT	
I.F.) INFO COUNTER		1 UNIT	
I.G.) WORKING TABLE		1 UNIT	
I.H.) SHELVING		7 UNITS	
II. ELECTRICALS			
II.A.) 20w LED FLOODLIGHT WARM WHITE		32 UNITS	
II.B.) 1.5m TRACKBAR BLACK		7 UNITS	
II.C.) LED TRACKLIGHT (15-30 WATTS) WARM WHITE BLACK CASING		21 UNITS	
II.D.) T5 FLOURESCENT WARM WHITE		6 UNITS	
II.E.) 3 GANG CONVENIENCE OUTLET		16 UNITS	
II.F.) CIRCUIT BREAKER (CONTRACTOR TO PROVIDE RATING)		1 UNIT	
III. FURNITURE & EQUIPMENT RENTAL			
III.A.) NEGOTIATION CHAIR (8 PER EXHIBITOR) (2 ON STORAGE)		42 UNITS	
III.B.) NEGOTIATION TABLE (2 TABLES FOR LARGE AREA & 1 TABLE FOR SMALL AREA)		30 UNITS	
III.C.) 4 LAYER SHELVING			

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III.D.) MEDIUM SIZE TRASHBIN WITH LID AND GARBAGE BAG (BLACK OR CHROME) (2 PER EXHIBITOR)		16 UNITS	
III.E.) SINK WITH PREP COUNTER & WATER CONNECTION		2 UNITS	
III.F.) LED TV 55"	CITEM AREA	1 UNIT	
III.G.) BAR STOOL	CITEM AREA	6 UNITS	
III.H.) BAR TABLE	CITEM AREA	1 UNIT	
III.I.) HOT & COLD WATER DISPENSER (FLOOR STANDING)	CITEM AREA	1 UNIT	
III.J.) COMMERCIAL COFFEE MAKER (80-100 CUPS)	CITEM AREA	1 SET	
III.K.) PAPER CUPS & STIRRER	CITEM AREA	600 CUPS/SET	
III.L.) COFFEE BAG, CREAMER & SUGAR WITH CONDIMENTS ORGANIZER (ANY BRAND)	CITEM AREA	6 BAGS	
III.M.) WATER GALLON PER DAY (2 GAL/DAY)	CITEM STORAGE	10 GAL	
III.N.) A4 PRINTER (ANY BRAND) WITH A4 PAPER 1 REAM	CITEM STORAGE	1 SET	
III.O.) HALF BODY MIRROR	CITEM STORAGE	1 UNIT	
III.P.) NAPKIN (4 BOXES) & NAPKIN DISPENSER	CITEM STORAGE	1 LOT	
III.Q.) CLEANING EQUIPMENT (VACUUM/BROOM & DUST PAN)	CITEM STORAGE	1 LOT	
IV. GRAPHICS			
IV.A.) ACRYLIC CUT-OUT LIGHTED (2.5 SQ.M.)		1 LOT	
IV.B.) PRINTABLE STICKER MOUNTED ON FOAMBOARD (FILE NAME: COMPANY AD) 0.8m x 1.2m		7 UNITS	
IV.C.) WHITE VINYL STICKER CUT-OUT (FILE NAME: COMPANY NAME) 1.5m x 0.26m		7 UNITS	
IV.D.) STRETCHED TARPULIN (FILE NAME: OVERHEAD GRAPHICS 2) 19.85m x 2m		1 UNIT	
PAVILION			
	<u>Description</u>	<u>Unit</u>	<u>Qty</u>
I. MAIN CONSTRUCTION/FABRICATION/INSTALLATION/DISMANTLING			
I.A.) 0.1m ELEVATED WOOD FLOORING		40 SQM	
I.B.) PAVILION STRUCTURE		1 LOT	
I.C.) COUNTER B (1 PER EXHIBITOR)		3 UNITS	
I.D.) SHELVING (1 PER EXHIBITOR BUT 2 FOR THE 4 X 4 AREA)		4 UNITS	
II. LIGHTING & ELECTRICAL			
II.A.) 20w LED FLOODLIGHT WARM WHITE		6 UNITS	
II.B.) 1.5M TRACKBAR BLACK		4 UNITS	
II.C.) LED TRACK LIGHT (15-30 WATTS) WARM WHITE BLACK CASING		32 UNITS	
II.D.) T5 FLOURESCENT WARM WHITE		3 UNITS	
II.E.) 3 GANG CONVENIENCE OUTLET		6 UNITS	
II.F.) CIRCUIT BREAKER (CONTRACTOR TO PROVIDE RATING)		3 UNIT	
III. FURNITURE & EQUIPMENT RENTAL			
III.A.) NEGOTIATION CHAIR		24 UNITS	
III.B.) NEGOTIATION TABLE		6 UNITS	
III.C.) SINK WITH PREP COUNTER & WATER CONNECTION		1 UNIT	
III.D.) 4 LAYER SHELVING		3 UNITS	
III.E.) MEDIUM SIZE TRASHBIN WITH LID AND GARBAGE BAG (BLACK OR CHROME) (2 PER EXHIBITOR)		5 UNITS	
IV. GRAPHICS			
IV.A.) PRINTABLE STICKER MOUNTED ON FOAMBOARD (FILE NAME: COMPANY AD) 0.8m x 1.2m		2 UNITS	
IV.B.) PRINTABLE STICKER MOUNTED ON FOAMBOARD (FILE NAME: COMPANY AD) 1.8m x 1.2m		1 UNIT	

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IV.C.) WHITE VINYL STICKER CUT-OUT (FILE NAME: COMPANY NAME) 1.5m x 0.26m		3 UNITS	
IV.D.) STRETCHED TARPAULIN (FILE NAME: OVERHEAD GRAPHICS B) 16.9m x 1m		1 UNIT	
IV.E.) MISCELLANEOUS GRAPHICS (PRINTABLE STICKER MOUNTED ON FOAM BOARD)		5 SQ.M.	
PAINT & PAINT MATERIALS (RENT)			
MISCELLANEOUS COST			
Transportation	LS	1	
CONSTRUCTION			
Project Management, Installation and Dismantle	LS	1	
UTILITIES (EARLY BIRD RATE - surcharges to apply after 25th January) - Directly ordered via DUYTC			
Build Up Power - 25amps Single Power	no	1	
Main Electrical Power for the 3 Pavilions - during the show - event hours	no\$	3	
Water and Waste Connection	no\$	4	
Total Cost of Construction (USD)			- 50,904.70
5% VAT			- 2,995.24
Total Amount			- 53,900.00

* Quoted price is VALID ONLY ON OR BEFORE: ASAP

* Quoted price excludes any other items not specified such as taxes and other charges, unless specified.

* Any additional requirements from the above mentioned quote will be charged separately.

Exclusions:

- Main Power Supply, truss, rigging points and plumbing is excluded.
- Internet Service is excluded in the proposal.
- Structural, Steel and Truss Works unless otherwise mentioned.
- Any Display Products are excluded in the bqq.
- Stand Cleaning during the show.
- Any approvals and Statutory Fees and Deposits.

TERMS & CONDITIONS

1.] PAYMENT TERMS:

a.) UAE Clients (Local)

- 70 % deposit upon confirmation or issuance of Purchase Order
- 30 % One week before the show.

b.) International/Overseas Clients

- 100% with order confirmation within 7 days (Bank Transfer days considered)

NOTE: All payments to be made in favor of BLUESHIELD TRADING LLC/Bank details.

Account Name : Blue Shield Trading LLC
 Bank : Emirates NBD - Karāma Branch, Dubai U.A.E
 Account Number : 101-1116548-001
 IBAN : AE75026000101116548001
 Swift : EBIKAEAD

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2.] VALIDITY: on or before (30 days)

P.O. Box 51069, Dubai, United Arab Emirates
 Tel no. 04 320 55 10; Fax no. 04 320 55 12

Grace L. Marpuri
 ATTY. ABRAHAM GRACE L. MARPURI
 Legal Officer



3.) ORDER CONFIRMATION: An order is deemed confirmed only upon receipt of official Purchase Order and the required advance payment.

4.) CANCELLATION: 100 % penalty will be charged on the total invoice amount for project cancelled after Confirme or Purchase Order is received.

5.) REVISIONS: All changes or revisions made after mock up or 3/2/1 day(s) before build up and during on site build-up will be subject to approval by our construction department and the Account Manager. Client will be notified immediately of any additional charges depending on additional cost incurred.

6.) GRAPHICS & ARTWORKS:

All artwork supplied by the client should be in high resolution format files and must be accompanied by comprehensive proofs and pantone references for matching. Additional artwork provided should be in "ready to print" format. All artwork received should be 1/8 of actual printing size with at least 150 dpi resolution and should be in the following format EPS, Illustrator, TIF.

All artwork must be supplied an absolute minimum of 7 days for proofing and the final artwork to be approved at least 3 days before 1st day of build up commences. Finished 'ready to print' artwork must be received NO LATER than 48 hours prior to 1st day of build-up (to avoid late charges).

All computer time in BLUE SHIELD Bureau will be charged at AED 200.00 per hour or part thereof.

7.) OVERSEAS/ INTERNATIONAL PROJECTS: The client is expected to ensure sufficient insurance coverage for shipment of all materials & equipments. BLUE SHIELD will not be held liable for client's property while in transport. In case, that shipment is delayed or withheld with the client or authorities for reasons beyond our control, current market rates will be charged for rental of equivalent items.

8.) DELIVERY/PROJECT ACCEPTANCE: Client or its authorized signatory upon delivery of materials and the project turnover should sign an acceptance form. Should there be concerns please notify us by phone, fax or email within one working day. Please do note that the ownership of items stays with Blue Shield until all payments are cleared.

Legal jurisdiction will be Dubai only.

PROJECT CONFIRMATION

I am pleased to confirm our acceptance of your Proforma Invoice No: BS/AM/CITEM/202000116 and agree to abide by terms and conditions. I agree to provide with an Official Purchase Order to Blue Shield Trading LLC within 5-days of this conforme.

CONFIRMATION	
Client Name / Authorized Signatory:	PAULINA SUACO-JUAN
Date Signed:	<i>Paulina</i>
Company:	CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS
Stamp and Signature:	<i>[Signature]</i>

* When signed this will serve as your Order Confirmation while Purchased Order BY INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS. Thank you for entrusting us with your order. We look forward to serving you in the future.

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Tel no. 04 320 55 10; Fax no. 04 320 55 12

APTY. ANNA GRACE L. MARPURI
Legal Officer

Signed in the presence of:

M. C. Buyao
MALERNA C. BUYAO
Chief, Controllership Division

ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES)
CITY OF MANILA) S.S

BEFORE ME, a Notary Public for and in the City of MANILA day of FEB 13 2020 personally appeared the following:

Name	Competent Evidence of Identity	Issued at/on
PAULINA SUACO-JUAN	_____	_____

known to me and to me known to be the same persons who executed the foregoing instrument and acknowledged to me that the same is their free and voluntary act and deed as well as the free and voluntary act and deed of the entities they represent.

This instrument, which refers to a Contract of Services consisting of six (6) pages including this page whereon this acknowledgment is written, has been signed by the parties and their instrumental witnesses on each and every page.

WITNESS MY HAND AND SEAL on the place and date first-written above.

Doc. No. _____
Page No. _____
Book No. _____
Series of 2020 _____

[Signature]
NOTARY PUBLIC
ATTY. HENRY D. ADASA
NOTARY PUBLIC, MANILA, DEC. 31, 2020
NOTARIAL COMMISSION 2020-162 MLA
IBP NO. 100070 - 01/03/2020, PASIG
PTR NO. 924717 - 01/03/2020, MLA
ROLL NO. 29679, TIN: 070-521-620
© MCLE COMPL. NO. VII-0000165

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[Signature]
ATTY. ANNA GRACE I. MARPURI
Legal Officer